

# ISCTE - Portugal

Approved template of credit transfer (30/01/2018)

Template code: **ISCTE16**

ISCTE					UM Equivalency				
No.	Course code	Course title	ECTS	Contact hours	No.	Course code	Course title	Credits	Prerequisite
1		TAXATION FOR NON-RESIDENTS	6	37	1	ACCT443	INTERNATIONAL TAXATION	3	ACCT442
2		CORPORATE FINANCE	6	37	2	FINC210	FINANCIAL MANAGEMENT	3	ACCT100
3	L0558	COMPARATIVE INTERNATIONAL MANAGEMENT	6	37	3	GBMT302	INTERNATIONAL MANAGEMENT	3	BECO310 / EBIS315 / GBMT300 /
4	L0543	INTERNATIONAL HUMAN RESOURCES MANAGEMENT	6	37	4	GBMT401	GLOBAL HUMAN RESOURCES MANAGEMENT	3	MGMT221
5		ENTREPRENEURSHIP	6	37	5	GBMT406	ENTREPRENEURSHIP	3	MGMT110
6		STRATEGIC MANAGEMENT	6	37	6	MGMT330	STRATEGIC MANAGEMENT	3	ACCT100 & FINC210 & MKTG220
7	L5323	MODELING IN MARKETING RESEARCH	6	37	7	MGMT331	RESEARCH METHODS	3	MGMT110 & MKTG220 & QMDS200
8	L5044	QUALITY MANAGEMENT	6	37	8	MGMT335	QUALITY MANAGEMENT	3	MGMT110
9		INTERNATIONAL MARKETING	6	37	9	MKTG410	INTERNATIONAL MARKETING	3	MKTG220
10		CUSTOMER RELATIONSHIP MANAGEMENT	6	37	10	MKTG430	CUSTOMER RELATIONSHIP MANAGEMENT	3	MKTG220
11	O1805	PORTUGUESE AS FOREIGN LANGUAGE - BEGINNER	6	37	11	PORT113	PORTUGUESE LANGUAGE	3	None
12	L5321	PORTUGUESE HISTORY AND CULTURE	6	37	12	PORT396	PORTUGUESE CULTURE I	3	None
13		STATISTICS I	6	37	13	QMDS200	STATISTICS AND DATA ANALYSIS	3	GEST001 / QMDS100
14		STATISTICS II	6	37	14	QMDS200	STATISTICS AND DATA ANALYSIS	3	GEST001 / QMDS100
15		QUANTITATIVE METHODS FOR PROJECT EVALUATION	6	37	15	QMDS300	QUANTITATIVE DECISION ANALYSIS	3	FINC213 / QMBD200 /
16	LO109	FORECASTING METHODS	6	37	16	QMDS301	FORECASTING MODELS IN	3	QMBD200 /